SecurityCompass

Grow your business as a **Security Compass** Partner

Partner Program Benefits

Drive Value and Revenue
Improve your profitability with new high margin AppSec offerings. Deals often include a 7:1 services ratio. Also, we offer incumbency for renewals, so you continue profiting and keep your hard-won logos.

Sales and Technical Training
Free access to a wide range of in-depth sales enablement and technical training, with full support from Security Compass.

Marketing Support
Take advantage of market development funds (MDF), co-marketing collateral, lead generation support, and a partner portal.

Complement your portfolio with solutions in a fast-growing cybersecurity segment

> Gartner ▶ "Threat modeling and requirements creation are key to efforts to create secure applications. Tools automate and facilitate these processes by shifting security further left, to the very start of the SDLC."
> (Gartner Hype Cycle for Application Security 2023)

> Forrester ▶ "SD Elements significantly reduced time spent remediating vulnerabilities, including the time required to investigate and validate vulnerabilities, time spent implementing the fix in code, and time spent testing fixes"
> (Forrester TEI study 2022)

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| SD Elements	Application Security Training
• Automate the creation of software threat modeling artifacts right from the beginning of the software development process. • Help software development teams implement required controls and countermeasures correctly by delivering recommendations and just-in-time training within the issue tracking tools developers already use, such as Jira, Pivotal Tracker, and GitLab.	• Role-based, AppSec training platform meets developers where they are in their knowledge and learning style to ensure they successfully develop and apply secure coding skills. • Software security and language-specific secure coding skills ranging from full-stack application development to mobile to operational security and general awareness.

Ways to Partner with Security Compass

Authorized Reseller

Generate customer demand and sell Security Compass products directly to customers.

Consulting Partner

Help Security Compass customers implement and adopt Security Compass products.
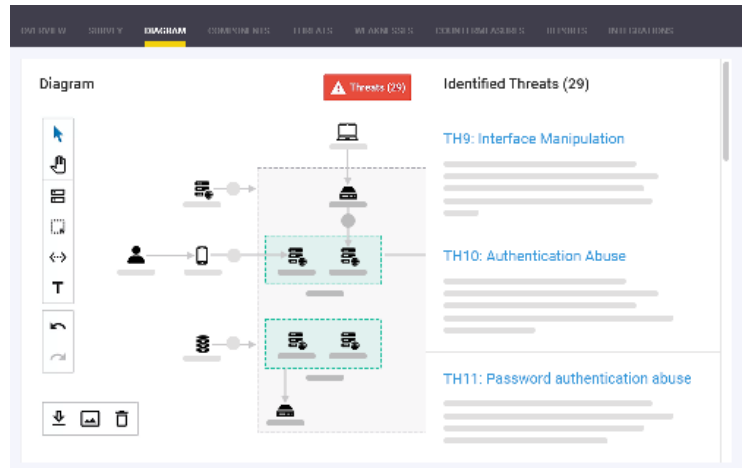
Integrations with other DevSecOps technologies

SD Elements integrates with **37+ vendors technologies** within the DevSecOps ecosystem.

This creates a lucrative opportunity for partners to leverage their existing client base, offering SD Elements as a valuable addition to customers already utilizing these vendors' solutions.

Integrations include JIRA, Pivotal Tracker, GitHub, GitLab, Checkmarx, Veracode, Micro Focus Fortify, HCL AppScan, Synopsys, Vercode, ServiceNow ITSM, IBM Engineering Workflow Management, and more.

CRN® 5-star Rating Award in 2024
for Partner Program Guide

For more information about becoming a partner

securitycompass.com/partners

About Security Compass

Security Compass enables organizations to deliver secure and compliant software by design. By taking a proactive approach to threat modeling and secure development, SD Elements improves software security at scale, reduces operational costs, and helps organizations achieve compliance. Security Compass acquired leading Application Security Training provider Kontra in 2024. Application Security Training from Security Compass takes developers from good to great with accredited role-based security eLearning. For more information, please visit www.securitycompass.com.